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The Drivers of Bitcoin Demand: A Short and Long-Run Analysis

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Abstract

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JEL Classification: C51, E41, E42, E50

Keywords: Bitcoin demand; medium of exchange; speculative asset; safe haven; Bitcoin standard

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Abstract

Since 2010, Bitcoin has shown high price volatility, spurring a debate regarding the underlying reasons that lead economic agents to demand it. This paper analyzes the demand for Bitcoin in order to determine whether it stems from Bitcoin's utility as a medium of exchange, a speculative asset, or as a safe-haven commodity. We examine Bitcoin from a monetary-theory perspective and build a demand model that explores both the long-term and short-term relationships among variables. Our findings show that Bitcoin behaves as a speculative asset in the short term. In the long term, however, speculation does not seem to influence demand for Bitcoin. Instead, demand might be driven by expectations regarding Bitcoin's future utility as a medium of exchange.

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1. Introduction

The 2008 financial crisis exposed central banks' failure to implement policies aimed at providing economic stability. Loose monetary policies undertaken in the early 2000s by the Federal Reserve and the European Central Bank contributed to creating massive asset bubbles in the United States and the Eurozone, bringing about economic uncertainty and instability on a global scale (Allen and Carletti, 2010; Bordo and Lane, 2013). In Europe, the crisis was accompanied by solvency problems in the banking sector, which sparked mistrust towards the financial industry and its ability to perform some of its core functions in market economies.

24 In this atmosphere of widespread uncertainty, Bitcoin emerged as a new form of
25 digital money and payment infrastructure that enables users to make peer-to-peer
26 transactions without the intervention of financial intermediaries (Nakamoto, 2008).
27 Bitcoin works in a decentralized manner by regulating itself through the incentives
28 created by the protocol. All transactions are validated by other users in the network (so-
29 called *miners*) and recorded on a blockchain, a public ledger that can be accessed (but not
30 modified) by Bitcoin users. This solves the double-spending problem and prevents
31 potential fraudulent practices without the need for intermediaries or central authorities
32 (Dwyer, 2015).

33 Bitcoin has become a worldwide phenomenon, encouraging the creation of new
34 currencies based on the same technology. Several stages can be identified in the evolution
35 of Bitcoin. The first available price dates to August 17, 2010. Due to its potential as a
36 digital currency as well as expectations of short-term capital gains, demand for Bitcoin
37 soon skyrocketed, causing its price to increase by a factor of 100 between April 13, 2011
38 and April 1, 2013. Over the following years, prices continued to increase, surpassing the
39 threshold of \$1,000 on November 28, 2013 and \$10,000 on December 1, 2017, when it
40 reached, what is to date, its peak price. Since then, the price of Bitcoin has decreased
41 dramatically, losing 80% of its value since peaking in December 17, 2017¹. However,
42 Bitcoin price formation has not been stable. On the contrary, it has shown high price
43 volatility since its inception. Stavis (2018) identifies thirteen price corrections of at least
44 30% between January 2012 and August 2018. This seems to question its feasibility as a
45 medium of exchange, supporting the idea of Bitcoin as a speculative asset or, to a lesser

¹ This number has been calculated by comparing the price on December 17, 2017 (highest historical price) with the price on November 26, 2018. Data have been retrieved from Quandl.com.

46 extent, a safe-haven commodity, which has gained in importance to the detriment of its
47 original conception as a currency.

48 The purpose of this paper is to elucidate whether Bitcoin is demanded as a medium
49 of exchange, a speculative asset, or as a safe-haven commodity. In order to carry out this
50 task, we first provide a theoretical analysis that places Bitcoin within the framework of
51 monetary theory. Consistent with our theoretical foundations, we build and test an
52 empirical model to explore the factors influencing demand for Bitcoin.

53 Our research is framed within the recent branch of literature that deals with the
54 economic aspects of Bitcoin. From an economic-theory perspective, the pioneering
55 studies were those of Dwyer (2015) and Selgin (2015). Dwyer provides a general
56 introduction to the economics of Bitcoin, whereas Selgin explores Bitcoin through the
57 lens of monetary theory. White (2015a) undertakes a multidimensional analysis of Bitcoin
58 and other cryptocurrencies, emphasizing their similarities and differences with fiat
59 money. By means of a monetary model, Hendrickson et al. (2016) analyze the conditions
60 under which Bitcoin could coexist with central-bank money. Finally, Weber (2016)
61 explores a hypothetical scenario with Bitcoin as the world reserve currency and compares
62 this monetary arrangement with the Classical Gold Standard.

63 Nonetheless, a substantial majority of the published papers on the economics of
64 Bitcoin address the issue from an empirical perspective. We identify four major themes
65 in the literature. First, the possible existence of bubbles in the Bitcoin market has been
66 the subject matter of papers such as Cheah and Fry (2015), Corbet et al. (2018b), and Fry
67 (2018). A second theme in the literature is the analysis of Bitcoin and other
68 cryptocurrencies from a portfolio perspective. In this respect, Brière et al. (2015) conclude
69 that Bitcoin improves the Sharpe ratio of a well-diversified portfolio, whereas Corbet et
70 al. (2018c) show the diversification benefits of the three major cryptocurrencies,

71 especially in the short term. Platanakis and Urquhart (2018) also find diversification
72 benefits after analyzing Bitcoin in the context of a stock-bond portfolio. The analysis of
73 Bitcoin price formation and efficiency is a third major topic in the literature. Bouoiyour
74 and Selmi (2015), Ciaian et al. (2016) and Kristoufek (2015) explore the underlying
75 factors influencing the price of Bitcoin, whereas Urquhart (2016) and Takaishi and
76 Adachi (2018) focus on Bitcoin price inefficiencies.

77 Our paper can be placed within a fourth branch of literature that examines the
78 financial nature of Bitcoin as a currency, a speculative asset or a safe-haven commodity.
79 Glaser et al. (2014) contribute to the asset-currency debate by looking at whether
80 investors are interested in Bitcoin as a speculative asset or as a currency. Blau (2018)
81 examines Bitcoin's volatility in order to ascertain whether this results from speculative
82 trading, which would point in the direction of Bitcoin as a speculative investment vehicle.
83 Finally, Bouri et al. (2017) assesses the safe-haven properties of Bitcoin.

84 Baur et al. (2018b) is particularly relevant for our research as it examines the
85 question of whether Bitcoin is an asset or medium of exchange by using three
86 complementary methodologies. First, the authors analyze the risk-return characteristics
87 of Bitcoin and compare them with those of other assets through a correlation matrix.
88 Second, a regression analysis of Bitcoin returns on stock returns is performed to explore
89 the safe-haven properties of Bitcoin. Finally, they classify Bitcoin users into six user types
90 and analyze the total balances and wallet characteristics of each user type. The authors
91 conclude that Bitcoin lacks the safe-haven properties usually associated with gold and has
92 very limited use as a currency, being held mainly as a speculative investment.

93 Our paper differs from Baur et al. (2018b) in that it analyzes the financial nature
94 of Bitcoin through a demand model, contributing to the existing literature in several ways.
95 First, the existence of bubbles in Bitcoin markets suggests there might be discrepancies

96 between the determinants of Bitcoin demand in the long and short term. Thus, we use an
97 error correction model to analyze the short-run dynamics of the demand for Bitcoin and
98 compare them with demand in the long term. Second, our model incorporates price
99 volatility as an explanatory variable to elucidate whether Bitcoin is demanded as a
100 speculative vehicle. Third, two variables widely used in the money demand literature
101 (interest rates and income) are included in our model to test whether demand for Bitcoin
102 stems from its utility as a currency.

103 Our results suggest that Bitcoin is demanded as a speculative asset, albeit only in
104 the short term. In the long term, however, speculation does not seem to play an important
105 role in shaping demand for Bitcoin. Neither is Bitcoin demanded as a safe haven or a
106 means of payment. We conclude that expectations concerning its future utility as a
107 medium of exchange might be the key factor driving demand for Bitcoin today.

108 The remainder of the paper is structured as follows. Section 2 analyzes Bitcoin
109 from a monetary-theory perspective. Section 3 undertakes an empirical analysis in order
110 to elucidate the factors shaping the demand for Bitcoin. Section 4 provides a detailed
111 discussion of the results, distinguishing between long-term and short-term relationships
112 among variables. Section 5 is dedicated to the conclusions and future lines of research.

113 **2. The Economics of Bitcoin**

114 The emergence of Bitcoin is the result of an entrepreneurial effort aimed at
115 facilitating transactions among economic agents. In this sense, Bitcoin fits in well with
116 the evolutionary theory of money as explained by Menger (2009). According to this
117 theory, money emerged spontaneously due to the limitations that bartering in all its forms
118 imposed on market transactions. The flaws of bartering were traditionally overcome using
119 precious metals. Unlike other commodities, precious metals possess certain

120 characteristics that qualify them as suitable media of exchange (Rallo, 2017). First,
121 precious metals do not deteriorate easily over time, making them efficient stores of value.
122 In addition, they can be utilized as universal units of account because of their divisibility
123 and fungibility. Finally, precious metals are highly-demanded economic goods with a
124 relatively-stable exchange value and high tradability, an attribute that Menger (2009)
125 referred to as *saleableness*.

126 In the same way as precious metals were turned into media of exchange by
127 economic agents who realized that gold or silver helped overcome market coordination
128 inefficiencies, Bitcoin was born to optimize the way in which transactions are conducted,
129 partly eliminating the need for financial intermediaries, lowering transaction costs and
130 freeing up resources that can be used more productively in other parts of the economy.²

131 2.1. *Bitcoin and the Functions of Money*

132 Money has traditionally performed three basic functions: as a medium of
133 exchange, a store of value, and as a unit of account (Jevons, 1876).³ To what extent does
134 Bitcoin fulfill these three functions? Even though an increasing number of multinational
135 corporations accept Bitcoin payments, Bitcoin is not universally accepted as a medium of
136 exchange (Chokun, 2018). In 2017, the average number of trade transactions per day
137 (transactions involving sending and receiving bitcoins, which could be considered a proxy
138 for real-economy transactions) was 277,000, a 23% increase compared to 2016.⁴ Yet this
139 represents a negligible fraction of all the cash and non-cash transactions that took place
140 globally in 2017. In addition, available evidence indicates that most Bitcoin transactions

² On the other hand, verification of new transactions and, thus, production of new bitcoins consumes vast amounts of energy. Therefore, while it is true that it reduces transaction costs for users, in aggregate terms, the net social benefit derived from the use of Bitcoin might be negative due to growing energy costs.

³ Jevons (1876) adds a fourth function: *standard of deferred payment*, which allows economic agents to settle debts using a common standard.

⁴ Own calculations based on data from www.quandl.com.

141 are carried out through online exchanges, not between Bitcoin addresses. The daily trade-
142 exchange ratio, which relates trade volume and exchange volume, averaged 0.29 in 2017.⁵
143 This number suggests that, on average, seven out of ten daily transactions are related to
144 currency-exchange speculation, and only three to trade.

145 Yermack (2013) points to its lack of liquidity to question the feasibility of Bitcoin
146 as a medium of exchange. Similarly, after undertaking an analysis of Bitcoin liquidity for
147 the period 2014-2015, Loi (2017) concludes that Bitcoin is less liquid than stocks. Despite
148 the initial lack of liquidity that new currencies tend to experience, Bitcoin bid-ask spreads
149 have significantly decreased since 2015. In 2017, Coinbase, the most traded Bitcoin
150 exchange, offered a daily average bid-ask spread for the pair Bitcoin/USD of 0.022604\$,
151 43% lower than in 2015.⁶ Bitcoin liquidity has therefore increased considerably over the
152 last few years notwithstanding the fact that Bitcoin/USD spreads are still substantially
153 higher than those of the most traded currency pairs.

154 As a store of value, Bitcoin has evidenced serious flaws due to its inherent price
155 instability. Baur et al. (2018a) show that the standard deviation of Bitcoin daily returns
156 between 2010 and 2017 widely exceeds that of stock indices, forex pairs, or commodities.
157 Bitcoin prices are even more volatile than most single stock prices. Amazon's stock
158 volatility in the above period was three times lower than Bitcoin's: 1.96% compared to
159 5.88%. In annualized terms, Bitcoin's volatility came to 112% compared to Amazon's
160 31%.⁷

161 Yermack (2013) also raises concerns about the security of the digital wallets
162 where bitcoins are stored. These concerns are grounded upon several episodes of digital

⁵ Own calculations based on data from www.quandl.com.

⁶ Own calculations based on data from www.bitcoinity.org.

⁷ Own calculations based on data from Yahoo Finance.

163 thefts that have taken place since the emergence of Bitcoin in 2009 (Redman, 2017). If
164 digital wallets are not safe, he argues, Bitcoin’s ability to store value is severely
165 undermined. Although real, these security shortcomings do not pose a threat to the long-
166 term viability of Bitcoin. First, Bitcoin wallets are varied and not all of them can be
167 accessed online (Naware, 2016). Hardware or paper wallets are valid alternatives to
168 online wallets. These alternatives do not imply sharing information with intermediary
169 companies offering wallet services. Furthermore, third-party insurance might help
170 mitigate any risk derived from security issues with online wallets. Insurance firms would
171 charge a premium dependent upon several factors: the reputation of digital wallet
172 businesses and insurance holders, the amount insured, etc.⁸

173 Bitcoin meets the unit-of-account function, albeit only in part. On the one hand,
174 Bitcoin is infinitely divisible (although not fungible) and can be used as a numerical
175 measurement unit (Bal, 2014). However, it does not facilitate price comparisons due to
176 its high volatility. Economic agents see themselves compelled to convert Bitcoin prices
177 into fiat money when comparing the price of goods and services. Thus, Bitcoin is scarcely
178 used as a unit of account. Volatility affects the functioning of Bitcoin as a unit of account
179 in a second manner: it increases businesses’ *menu costs*. If business owners priced their
180 goods and services in bitcoins, they would incur high price-changing costs because of
181 Bitcoin’s extremely volatile relative price in terms of goods and services.

⁸ Yermack (2013: 14) objects to this type of insurance since “it forces the customer to bear the cost of evaluating the security (financial and otherwise) of both the wallet company and the insurance company”. However, this argument is essentially flawed for two reasons. First, information costs would be negligible since rating businesses would emerge to take advantage of a potential market gap, reducing information asymmetries to a minimum. More importantly, it would exert a positive influence by disciplining wallet companies: only those businesses with a strong reputation in security issues would be insured, attracting the vast majority of customers to the detriment of low-reputation firms.

182 Our analysis reveals that Bitcoin scarcely fulfills the functions of money. For the
183 time being, it has not become a universally accepted medium of exchange. In addition, its
184 high volatility makes it an unreliable store of value and an inadequate unit of account.

185 2.2. *The Macroeconomics of Bitcoin*

186 Assessment of Bitcoin as an instrument in the process of being monetized must
187 include a detailed analysis from the lens of monetary policy. Given the absence of
188 empirical evidence (Bitcoin has not been adopted as a reserve currency by any country),
189 we conduct a theoretical analysis of how monetary policy would be implemented under
190 a hypothetical Bitcoin Standard.

191 A Bitcoin Standard refers to a monetary arrangement in which Bitcoin would be
192 utilized as high-powered money by a group of countries. Bitcoin would back the issuance
193 of paper currencies by central banks as well as deposits and other financial instruments
194 issued by commercial banks and other financial institutions. We assume that, under a
195 Bitcoin Standard, fractional-reserve banking would continue to exist, enabling financial
196 intermediaries to expand the money supply by maintaining only a fraction of their
197 liabilities in Bitcoin reserves.

198 Unlike fiat money, Bitcoin's monetary base is pre-programmed to grow at a
199 predictable, decreasing rate that will reach zero in 2140. Bitcoin inelastic supply entails
200 advantages and disadvantages. The recent history of monetary institutions suggests that a
201 currency shielded against supply manipulations heralds a significant step towards
202 fulfilling monetary stability. The twentieth century is plagued with episodes of
203 hyperinflation brought about by the action of central banks printing their way out of
204 economic crises (Hanke and Krus, 2013).

205 In addition, Bitcoin fixed supply solves a classic problem of private fiat monies
206 (Selgin, 2015). The irredeemable nature of fiduciary money creates an incentive for
207 private money issuers to expand the money supply. Since money always trades above its
208 fundamental value (Williamson, 2011) and production costs are negligible, private money
209 issuers would be incentivized to make short-term profits by printing increasing quantities
210 of notes. Hayek (1976) points out that financial institutions would issue the right amount
211 of money to maintain the purchasing power of their currencies for reputational purposes.
212 Yet Fisher (1986) explains that the short-term incentives to expand the money supply
213 would lead to the depreciation of private fiat currencies until their value equaled the
214 production cost of the notes. In other words, competing private fiat currencies would
215 inevitably result in a paper standard.

216 Despite its fiduciary nature, Bitcoin's algorithmically-determined monetary base
217 makes supply manipulations impossible. Nonetheless, this differential advantage that
218 Bitcoin possesses over fiat money might also pose a problem in terms of macroeconomic
219 stability. An inelastic money supply may be harmful for the economy, especially in the
220 aftermath of an aggregate demand shock (Selgin, 1997; Horwitz, 2000). Economic and
221 financial crises often lead to a decline in the velocity of circulation, understood as the
222 number of times a monetary unit changes hands over a period of time. This decline in
223 velocity results from economic agents engaging in fewer transactions in the real economy.
224 In other words, the demand for real money balances increases as nominal spending goes
225 down due to uncertainty over the future of the economy. Aggregate demand for goods
226 and services thus collapses (i.e., the demand for money skyrockets). As a result, in supply
227 and demand terms, the demand curve would need to shift downwards via a lower price
228 level to reach a new equilibrium.

229 However, prices tend to be *sticky* under certain circumstances. Whereas prices
230 quickly adjust downwardly following increases in productivity, the situation is markedly
231 different when the adjustment needs to be made in the aftermath of a sharp decline in
232 nominal spending (Selgin, 2017). In this situation, price stickiness will likely result in
233 monetary or demand-side deflation, defined as a general decline in the price level due to
234 a decrease in the velocity of circulation or the money stock (Bagus, 2015).⁹ The effects
235 of demand-side deflation are potentially disastrous as evidenced by the Great Depression:
236 the failure of the Federal Reserve to offset the steep decline in the money stock in the
237 early 1930s brought on the worst economic crisis of the twentieth century (Friedman and
238 Schwartz, 1971). The equation of exchange indicates that, when faced with sticky prices,
239 a decrease in the velocity of circulation or money supply should be offset by an increase
240 in the money stock in order to keep nominal spending stable and avoid monetary deflation
241 (Selgin, 2017).

242 Due to its inflexible supply, however, monetary authorities under a Bitcoin
243 Standard would be incapable of compensating potential changes in velocity, destabilizing
244 nominal GDP and thus causing instability at a macroeconomic level (Selgin, 2015).
245 Selgin suggests that this problem would be partly solved under a free banking system
246 with Bitcoin used as high-powered money.¹⁰ This would provide banks with certain
247 leeway to adjust their reserve requirements and issue their own notes in response to
248 changes in the demand for money. Although theoretically possible, Selgin acknowledges
249 that such a monetary arrangement is unrealistic; hence, the need for a currency whose
250 monetary base can be adjusted with changes in velocity.

⁹ Productivity increases bring about a different kind of deflation: price or supply-side deflation (Bagus, 2015).

¹⁰ However, some problems would remain. For instance, increased demand for outside money (in our case, Bitcoin) would make it difficult to accommodate changes in velocity (Selgin, 2015).

251 A Bitcoin Standard resembles the Classical Gold Standard in several ways. First,
252 both impose constraints on the discretion of central banks in relation to money supply
253 management, although in different ways. During the Classical Gold Standard period, the
254 monetary base was controlled by market forces: an increase in the value of gold created
255 an incentive for entrepreneurs to invest more resources in gold mining, expanding the
256 supply of gold; and vice versa, a decrease in the value of gold pushed entrepreneurs out
257 of the gold market, reducing its supply (White, 2015b). Under a Bitcoin Standard, neither
258 the market nor a discretionary authority would control Bitcoin supply. This has an
259 important implication for Bitcoin’s potential as reserve currency: since its relative price
260 in terms of goods, services and other currencies would be determined exclusively by
261 changes in demand for it, Bitcoin would inevitably be subject to constant fluctuations,
262 making it a deficient medium of exchange and a poor store of value (Selgin, 2015).

263 Under the Classical Gold Standard, central banks were able to conduct monetary
264 policy via interest rates. Yet their capacity to do so was limited by gold arbitrage: a
265 country that lowered interest rates over an extensive period of time experienced gold
266 outflows in favor of higher-rate countries, forcing the former to raise interest rates in order
267 to avoid running out of gold reserves (Weber, 2016). This mechanism prevented large
268 interest-rate differentials among countries. In contrast, a Bitcoin Standard would not
269 allow countries to conduct independent monetary policies because Bitcoin arbitrage
270 would be costless (Weber, 2016). The cost of gold arbitrage (essentially shipping and
271 insurance) provided central banks with certain flexibility to adapt their interest-rate policy
272 to the economic juncture of the country, a flexibility they would lack were Bitcoin to
273 become the world reserve currency.

274

275

276 2.3. *The Financial Nature of Bitcoin: Commodity, Asset or Currency?*

277 Throughout history, a vast amount of monies and money substitutes have been
278 employed as media of exchange (Angel and McCabe, 2015). Bitcoin pioneered a new
279 form of (digital) money that self-regulates in a decentralized manner, allowing for secured
280 transactions thanks to the use of cryptographic encryption. The innovative design of
281 Bitcoin has led economists to disagree upon its financial nature.

282 Bitcoin was originally devised as a medium of exchange, i.e., a digital currency
283 that facilitates peer-to-peer transactions. Yet, due to its inherent flaws as a medium of
284 exchange, Bitcoin is hardly used as such (Baur et al., 2018b; Glaser et al., 2014). Selgin
285 (2015) points out that Bitcoin shares characteristics with two types of high-powered
286 money: fiat money and commodity money. On the one hand, Bitcoin resembles
287 commodity monies insofar as its supply is limited by design and possesses a growing
288 marginal production cost (as opposed to fiat money, whose supply is potentially unlimited
289 due to near-zero marginal production costs). On the other hand, Bitcoin is a purely
290 fiduciary medium of exchange: its non-monetary value is zero.¹¹ Because of its dual
291 nature, Selgin coined the term *synthetic* commodity money to refer to Bitcoin.

292 The analysis of Bitcoin as a particular type of commodity relies upon the
293 evolutionary theory of money. When gold was in the process of being monetized,
294 economic agents increased their demand for gold because of its utility to acquire goods
295 and services in the market (Bagus, 2015). As a result, the price of gold started to increase
296 gradually until it stabilized, giving birth to a new form of money. Bitcoin seems to be
297 going through a similar monetization process, which would explain the massive price

¹¹ White (2015) suggests that Bitcoin could have non-monetary value derived from its affinity demand, i.e., those who demand Bitcoin because it cannot be manipulated by governments or central banks. This implies that, even if economic agents ceased to use it as a medium of exchange or speculative asset, its price floor would be above zero.

298 increase over the last few years. Its volatility is thus the result of uncertainty derived from
299 the possibility that Bitcoin becomes a widely-used medium of exchange at some point in
300 the future. This makes Bitcoin a short-term, speculative asset: as long as there are
301 investors willing to bet on or against Bitcoin's capacity to become money for at least a
302 fraction of the world population, its price will continue to fluctuate in an unpredictable
303 manner. The idea of Bitcoin as a commodity in the process of being monetized would
304 also explain why, unlike gold, Bitcoin does not act as a safe haven (Baur et al., 2018b;
305 Bouri et al., 2017; Klein et al., 2018).

306 To what extent does Bitcoin fit into the category of financial asset? The
307 fundamental value of a financial asset is driven by the future cash flows it is expected to
308 generate (Damodaran, 2017). Since Bitcoin does not generate any income streams, it does
309 not possess a fundamental value in the same way stocks or bonds do. Following this
310 reasoning, fiat currencies would not be considered financial assets either as they do not
311 generate income. Yet the fundamental value of fiat currencies is not zero, which implies
312 that economic agents derive some non-income benefits from holding them, namely, fiat
313 currencies facilitate the payment of taxes and provide economic agents with liquidity.
314 Similarly, Bitcoin possesses a non-monetary yield: it allows for black-market transactions
315 and tax evasion (Cochrane, 2017). Thus, as long as it yields utility to its users, Bitcoin
316 can be argued to possess some fundamental or intrinsic value, which would qualify it as
317 a financial asset.

318 The literature examining the existence of bubbles in cryptocurrency markets
319 provides meaningful insights on the fundamental value of Bitcoin. According to Diba and
320 Grossman (1988), a bubble exists when the price of an asset diverges persistently from
321 fundamentals. This implies that, in order to experience price bubbles, a financial asset
322 needs to possess some kind of fundamental value from which to deviate. Cheah and Fry

323 (2015) find evidence of Bitcoin exhibiting speculative bubble behavior, concluding that
324 its fundamental value is zero. Similarly, Baek and Elbeck (2015) show that fundamental
325 economic factors do not influence Bitcoin returns. Yet the literature is not homogenous
326 in this respect. Corbet et al. (2018b) draw upon three fundamental variables to identify
327 bubbles in the price of Bitcoin since 2009: blockchain position, hashrate and liquidity.
328 They find that fundamentals drive Bitcoin prices, although only during short periods of
329 time.

330 It should be noted that these three categories (currency, commodity and financial
331 asset) are not mutually exclusive. For instance, gold is a commodity that was once used
332 as the world reserve currency and is today considered a safe-haven asset by many
333 investors. In the same way, Bitcoin might be perceived and thus employed by investors
334 for different purposes. Elucidating which factors determine the demand for Bitcoin would
335 help us establish why Bitcoin is demanded by economic agents: as a medium of exchange,
336 a speculative asset, or as a safe-haven commodity.

337 **3. Hypotheses Development and Demand Model**

338 The extensive literature on money demand shows that demand for a widely-used
339 currency depends essentially upon three variables: income, price level, and interest rates
340 (e.g., Friedman, 1956; Keynes, 1973). Income and price level are both positively related
341 to money demand: if either income or prices increase, more money will be needed to
342 undertake transactions. As a result, the number of transactions should also be positively
343 related to money demand. In contrast, interest rates are inversely related to money demand
344 as these represent the opportunity cost of holding money balances. In addition, the
345 equation of exchange suggests that there should be an inverse relationship between
346 demand for money and velocity of circulation:

347
$$M_D = \frac{P \times Y}{V} \quad (1)$$

348 where M_D is the demand for money; P represents price level; Y is the number of goods
349 and services produced in an economy; and V the velocity of money, which is defined as
350 the speed at which money changes hands.

351 If demand for Bitcoin stems from its use as money, we conjecture that the
352 following hypotheses should hold.

353 **H1.** Aggregate income is positively related to the demand for Bitcoin.

354 **H2.** The number of transactions in the Bitcoin economy is positively related to the
355 demand for Bitcoin.

356 **H3.** The price level is positive related to the demand for Bitcoin.

357 **H4.** Interest rates are negatively related to the demand for Bitcoin.

358 **H5.** Velocity of circulation is negatively related to the demand for Bitcoin.

359 The existence of price bubbles in Bitcoin markets seems to support the narrative
360 of Bitcoin as a speculative asset since bubbles tend to be driven by speculative behavior
361 (Cheah and Fry, 2015; Corbet et al., 2018b; Fry, 2018). The speculative nature of Bitcoin
362 finds support in Baur et al. (2018a), who identify asymmetries in the way Bitcoin
363 volatility behaves in response to positive and negative shocks, with positive shocks
364 bringing about higher volatility than negative ones. This implies that Bitcoin investors
365 respond to potential short-term capital gains or losses in a speculative manner, i.e.,
366 increasing or decreasing their exposure to Bitcoin considerably. Were Bitcoin to be
367 perceived by investors as a speculative asset, we would expect volatility to affect the
368 demand for Bitcoin. Accordingly, we state our sixth hypothesis.

369 **H6.** Volatility exerts an influence on the demand for Bitcoin.

370 Gold has traditionally been considered a safe haven both for equities (Baur and
371 McDermott, 2010) and the US dollar (Ciner et al., 2013). It has served as a refuge asset
372 in times of economic downturns and inflationary pressures. Inasmuch as Bitcoin
373 resembles a (synthetic) commodity, it could be an alternative to gold as safe haven. Yet
374 the evidence so far suggests that Bitcoin lacks the safe-haven properties of gold (Baur et
375 al., 2018b; Bouri et al., 2017; Klein et al., 2018). If investors were to demand Bitcoin as
376 a safe haven, Bitcoin and gold would behave as complementary goods: their respective
377 demand would increase (decrease) in parallel in times of crises (economic growth).
378 Accordingly, we posit our last hypothesis.

379 **H7.** The price of gold is positively related to the demand for Bitcoin.

380 In order to test the above hypotheses, we propose the following demand model:

$$\begin{aligned} 381 \quad BTD_t = & \beta_0 + \beta_1 BTS_t + \beta_2 BTV_t + \beta_3 BSize_t + \beta_4 BTPL_t + \beta_5 VOL_t + \beta_6 GOLD_t + \\ 382 \quad & \beta_7 R_t + \beta_8 Y_t + u_t \end{aligned} \quad (2)$$

383 where *BTD* represents demand for Bitcoin; *BTS* is the supply of Bitcoin;¹² *BTV* refers to
384 the velocity of circulation (**H5**); *BSize* is the size of the Bitcoin economy (**H2**); and
385 *BTPL* represents the price level of the global economy (**H3**). These four variables are
386 included in the model developed by Ciaian et al. (2016), which we complete by adding
387 four more variables. First, we include a variable (*VOL*) that allows us to measure the
388 impact of price volatility on Bitcoin demand (**H6**). Second, we use the price of gold
389 (*GOLD*) to analyze the safe-haven properties of Bitcoin (**H7**). Finally, two more variables
390 are introduced to determine whether investors hold Bitcoin as a medium of exchange.

¹² We include the supply of Bitcoin for a correct specification of the model. Since we are proxying demand using price, omitting Bitcoin supply could lead to model misspecification.

391 First, an interest rate (R) is included to measure the opportunity cost of holding Bitcoin
392 (**H4**). Second, we add an income variable (Y) to elucidate whether demand for Bitcoin
393 grows with the economy (**H1**).

394 **4. Empirical Analysis**

395 *4.1. Variable Construction*

396 For our model, we use daily data between 17 August 2010 and 28 February 2018,
397 obtained from four sources: Quandl, Yahoo Finance, The St. Louis Fed, and Blockchair.¹³
398 For variables that do not have prices every day of the year (Bitcoin trades 365 days a
399 year), the last available price is used to fill in the missing values.

400 Our empirical analysis faces a significant challenge with regard to how demand
401 for Bitcoin is measured. When analyzing money demand, a monetary aggregate is utilized
402 to proxy demand for either nominal or real money balances. Since financial institutions
403 do not offer financial instruments backed by Bitcoin, the only monetary aggregate
404 available is its monetary base, i.e., the number of Bitcoins in circulation, which constitutes
405 a significant limitation in the study of demand for Bitcoin. The problem with the monetary
406 base stems from the fact that it is perfectly inelastic or not responsive to shifts in demand.
407 Consequently, the number of bitcoins in circulation is exogenous, which implies that
408 demand cannot be measured using the monetary base. We need to draw upon a different
409 proxy that accurately reflects changes in demand.

410 Following Buchholz et al. (2012), we find the price of Bitcoin to be a reliable
411 proxy for its demand due precisely to Bitcoin's inelastic supply. Asset prices are

¹³ All Bitcoin data come from <https://www.quandl.com/> except for the variable Bitcoin Days Destroyed, which has been retrieved from <https://blockchair.com/>. Gold prices and the EUR/USD exchange rate have been obtained from <https://fred.stlouisfed.org/>. Finally, MSCI World Index prices come from <https://finance.yahoo.com>.

412 determined by the interaction of supply and demand. Since Bitcoin's long-term supply is
413 immutable, all price movements will be the result of changes in demand. Figure 1
414 illustrates how, under perfectly inelastic supply, demand shifts are translated into price
415 changes at a rate that directly depends on the elasticity of demand. Let Bitcoin demand
416 be $D = D(P, Q)$. Changes in demand can be expressed as $dD = \frac{dD}{dP} dP + \frac{dD}{dQ} dQ$. Under a
417 perfectly inelastic supply (i.e., $dQ = 0$), demand shifts directly determine price variation:
418 $dP = \frac{dP}{dD} dD$. Hence, price can be considered a reliable proxy for demand.

419 [Insert Figure 1 here]

420 The supply of Bitcoin is measured through the number of bitcoins in circulation.
421 Velocity is proxied using Bitcoin Days Destroyed, which is calculated by multiplying the
422 number of bitcoins in a transaction by the number of days those coins were last spent
423 (Smith, 2018). We proxy the size of the Bitcoin economy by drawing upon the number
424 of transactions per day. We follow Ciaian et al. (2016) by using the EUR/US exchange
425 rate to measure the price level of the global economy.¹⁴

426 London Bullion Market gold prices are used as a proxy for the price of gold
427 (Kristoufek, 2015; Bouoiyour and Selmi, 2015). The yield of the 3-month US Treasury
428 Bill approximates the opportunity cost of holding Bitcoin as a medium of exchange
429 (Dreger and Wolters, 2010). As for the scale variable, the literature on money demand
430 suggests the use of real GDP (e.g., Anderson et al., 2017; Serletis and Gogas, 2014). Yet
431 the fact that we are dealing with daily data poses a problem when working with GDP. To

¹⁴ Ciaian et al (2016: 1806) justify the use of the EUR/USD exchange rate as the price level of the global economy as follows: "We use the exchange rate between the US dollar and euro, because in our data Bitcoin price is denominated in US dollars. For example, if the US dollar would appreciate against euro, most likely it would also appreciate against the Bitcoin. Consequently, an increase in the exchange rate between euro and the US dollar would lead to a decrease in the amount of US dollars that have to be paid for one Bitcoin, which decreases its price."

432 overcome this issue, we use the MSCI World Index given that stock market indices are
433 highly correlated with real income (Chaudhuri and Smiles, 2006).

434 To capture the impact of volatility on Bitcoin demand, we have built a GJR-
435 GARCH model (Baur et al., 2018a; Glosten 1993). This variant adds an extra term to
436 account for potential asymmetries (Brooks, 2008). The conditional variance of a GJR-
437 GARCH is given by

$$438 \quad \sigma_t^2 = \alpha_1 + \alpha_2 u_{t-1}^2 + \alpha_3 \sigma_{t-1}^2 + \alpha_4 u_{t-1}^2 I_{t-1} \quad (3)$$

439 where $u_{t-1}^2 I_{t-1}$ represents the asymmetric term.

440 To confirm the appropriateness of this GARCH model to describe the variance of
441 the error term, the following conditions must hold: $\alpha_1 > 0$, $\alpha_2 \geq 0$ and $\alpha_2 + \alpha_4 \geq 0$. A
442 negative sign in α_4 would suggest that positive shocks bring about higher volatility in the
443 following period than negative shocks of the same sign. The estimated values of σ_t^2
444 constitute the variable of volatility that will be included in our Bitcoin demand model
445 (Buchholz et al., 2012). Table 1 shows the estimation of an AR(1) for the conditional
446 mean and a GJR-GARCH (1,1) model for the conditional variance of Bitcoin prices.
447 Results support the choice of model, exhibiting a high persistence of variances as usually
448 found in most financial variables.

449 [Insert Table 1 here]

450 *4.2. Methodology and Results*

451 According to time-series theory, the stationarity of the variables must be analyzed
452 before modeling the dynamics of the series (Granger and Newbold, 1974). Table 2
453 presents the results of the Augmented Dickey-Fuller (ADF) test for all series. The ADF

454 test reveals that only three variables are I(0) at a 5% significance level: *BTS*, *BTV* and
 455 *VOL*. The other variables are I(1) (i.e., stationary in first differences).

456 [Insert Table 2 here]

457 When dealing with I(1) and I(0) variables, the Bound Testing Methodology
 458 developed by Pesaran and Shin (1999) and Pesaran et al. (2001) represents a valid
 459 approach to test for cointegration. This methodology, which has previously been applied
 460 to study Bitcoin (Bouoiyour and Selmi, 2015; Ciaian, 2016), establishes that an error
 461 correction model (ECM) can be formulated provided that variables are cointegrated and
 462 thus that a long run relation exists. Cointegration analysis, which is presented in Table 3
 463 (Model 1), suggests that variables are cointegrated at a 1% significance level.¹⁵ Results
 464 are based on the following specification, where the error correction term appears in a
 465 disaggregated manner:

$$\begin{aligned}
 466 \quad \Delta BT D_t &= \alpha + \beta' \Delta BT D_{t-k} + \gamma' \Delta X_t + \delta' \Delta X_{t-k} + [\theta_1 BT D_{t-1} + \theta_2 BTS_{t-1} + \theta_3 BTV_{t-1} + \\
 467 \quad \theta_4 BT Size_{t-1} + \theta_5 BT PL_{t-1} + \theta_6 VOL_{t-1} + \theta_7 GOLD_t + \theta_8 R_{t-1} + \theta_9 Y_{t-1}] + u_t \quad (4)
 \end{aligned}$$

468 where $\Delta BT D_t$ is Bitcoin demand in first differences; $\Delta BT D_{t-k}$ represents a vector of first
 469 k lagged endogenous variables; ΔX_t is a vector of independent variables in first
 470 differences; ΔX_{t-k} is a vector of first k lagged independent variables; the expression in
 471 brackets captures the error correction term; and u_t a white noise random variable.

472 Therefore, the Engle-Granger two-step procedure can be used to disentangle the
 473 long-term and short-term equilibrium models (Engle and Granger, 1987)¹⁶. In a first

¹⁵ Values for the F-test are tabulated in Pesaran et al. (2001).

¹⁶ The fact that variables are cointegrated suggests that there might be a deviation from long-run equilibrium in the short term. Thus, we need to analyze the determinants of demand for Bitcoin both in the short and long term.

474 stage, we perform an OLS regression to obtain the long-term relationships among
 475 variables:

$$\begin{aligned}
 476 \quad & BTD_t = \beta_0 + \beta_1 BTS_t + \beta_2 BTV_t + \beta_3 BSize_t + \beta_4 BTPL_t + \beta_5 VOL_t + \beta_6 GOLD_t + \\
 477 \quad & \beta_7 R_t + \beta_8 Y_t + e_t
 \end{aligned} \tag{5}$$

478 Results can be found in Table 3 (Model 2). This model explains 97.6% of changes in
 479 demand for Bitcoin. All variables are significant at a 1% level except for *BTV* and *VOL*.

480 In a second stage, we estimate the short-run dynamics by means of the following
 481 ECM, which is analogous to that in equation (3):

$$482 \quad \Delta BTD_t = \alpha + \beta \Delta BTD_{t-k} + \gamma \Delta X_t + \delta \Delta X_{t-k} + \alpha \hat{e}_{t-1} + u_t \tag{6}$$

483 where \hat{e}_{t-1} is the aggregated error correction term, built using the lagged residuals of the
 484 OLS estimation in equation (5), and where α represents the speed of adjustment of the
 485 model towards long-term equilibrium. Table 3 (Model 3) shows the results of the
 486 estimated model. The overall significance suggests that the model accurately explains the
 487 dynamics of Bitcoin demand. All variables are statistically significant at a 10% level or
 488 less, except for ΔBTS_t and ΔBTS_{t-1} . The coefficient of the error correction term indicates
 489 that 1.41% of disequilibrium is corrected every day.

490 [Insert Table 3 here]

491 4.3. Robustness checks

492 In this section, we test the robustness of our results. First, we re-estimate our
 493 model removing weekends and holidays from the data. In order to do so, we follow the
 494 same steps as above. We first generate a volatility variable by formulating a GJR-GARCH
 495 (1,1) model. The results, which can be found in Table 4, are similar to those in our original
 496 GARCH model. This suggests that the removal of weekends and holidays from our data

497 does not change the conditional variance estimates. We then analyze the stationarity of
498 the variables. As expected, we find no changes when compared to our original
499 estimations. Table 5 shows that all variables follow I(1) processes except *BTS*, *BTV*, and
500 *VOL*, which are found to be stationary in levels.

501 [Insert Table 4 here]

502 [Insert Table 5 here]

503 The next step is to test for cointegration using the Bound Testing Methodology.
504 Results indicate that variables are cointegrated at a 1% significance level (Table 6, model
505 4). The F-Statistic suggests that the degree of cointegration is even higher than in our
506 original model. We finally estimate the long-term and short-term equilibrium models. As
507 shown in Table 6 (model 5), the long-run relationships hardly vary in terms of economic
508 and statistical significance. Regarding the short-run model, some differences in the
509 dynamic structure are identified, leading to apparently faster adjustment (Table 6, model
510 6). Nevertheless, this effect is only caused by the shorter series employed and does not
511 affect the significance of the variables involved in the short run model. Overall, our results
512 seem robust to the exclusion of weekends and holidays from our data.

513 [Insert Table 6 here]

514 A second robustness test involves analyzing the evolution of relationships among
515 variables over time. Figure 2 illustrates the recursive coefficient estimates for the whole
516 sample. Coefficients seem remarkably stable, especially after 2012 when Bitcoin began
517 to attract public attention. The exception is the coefficient of the three-month U.S
518 Treasury Bill yield (*R*), which did not stabilize until 2016. Figure 3, which shows the
519 recursive p-values, indicates that the statistical significance of variables hardly changes
520 after 2013, except for *R*, which becomes non-significant at a 10% level between

521 September 2016 and January 2017; and *BTV*, which becomes statistically significant at a
522 10% level during some sub-periods of the sample.

523 [Insert Figure 2 here]

524 [Insert Figure 3 here]

525 Interestingly, the coefficients remain fairly stable over the period when the late
526 2017 bubble formed and then burst¹⁷. To further confirm this point, we re-estimate our
527 model excluding data after the bubble burst (Table 7). Results are similar to those in our
528 original model, suggesting that our estimations are robust despite the major slump in
529 demand that took place in late 2017.

530 [Insert Table 7 here]

531 **5. Discussion**

532 *5.1. Long-term equilibrium*

533 Our model explains 97.6% of moves in the demand for Bitcoin. All the variables
534 are found to be statistically significant except for velocity (*BTV*) and volatility (*VOL*). In
535 addition, all the variables are economically significant with the exception of *BTV*.¹⁸ The
536 number of Bitcoin transactions (*BTSize*), a proxy for the size of the Bitcoin economy,
537 plays an important role in shaping demand for Bitcoin: a 1% increase in the number of
538 transactions leads to a 0.49% increase in Bitcoin prices. This result, which is in line Ciaian
539 et al. (2016), seems to confirm **H2**: more transactions require the use of an increasing
540 number of bitcoins, which in turn spurs demand for Bitcoin.

¹⁷ According to Stavis (2018), the formation period goes from 12 November 2017 to 17 December 2017. Therefore, we consider the latter as the date when the correction started (i.e., when the bubble burst).

¹⁸Ziliak and McCloskey (2004) stress the importance of distinguishing between economic and statistical significance.

541 However, not all Bitcoin transactions are related to the real economy, since some
542 of them may just be transactions between accounts belonging to the same person. As
543 pointed out by Smith (2018: 2), transactions may not be a good indicator of the use of
544 Bitcoin to purchase goods and services in the real economy. Luckily, Bitcoin Days
545 Destroyed, the proxy utilized to measure the velocity of Bitcoin *BTV*, corrects for this
546 shortcoming by lending greater weight to “less frequently circulating coins”. The fact that
547 *BTV* is neither statistically nor economically significant at a 10% level suggests that
548 demand for Bitcoin does not stem from its use as a medium of exchange.¹⁹ This result
549 also serves to reject **H5**, which conjectures a statistically significant and negative
550 relationship between velocity and Bitcoin demand.

551 Price level (*BTPL*), measured through the EUR/USD exchange rate, seems a key
552 factor in explaining demand for Bitcoin as suggested by its positive and significant
553 influence, which appears to support **H3**. This is in line with the literature on money
554 demand: a positive variation in price level increases the demand for money in nominal
555 terms (Friedman, 1956). Yet the sharp increase in Bitcoin demand over the last few years
556 might suggest a different explanation, namely a simple correlation between supply and
557 demand for Bitcoin. The strong economic significance of *BTPL* (a 1% increase in *BTPL*
558 leads to an 11% rise in Bitcoin demand) supports the second interpretation: the large
559 coefficient would be due to the strong increase in demand for Bitcoin over the last few
560 years. Otherwise, the increase would be roughly proportional.

561 We can confidently reject **H6** since *VOL* does not seem to affect demand for
562 Bitcoin. This result might indicate that, in the long run, demand is driven by
563 fundamentals, in other words by its future utility as a medium of exchange. Nevertheless,

¹⁹ This result goes in line with Ciaian et al. (2016).

564 this should not rule out the hypothesis of Bitcoin as a speculative asset in the short term
565 as suggested by the literature on bubbles in cryptocurrency markets (e.g., Cheah and Fry,
566 2015). The negative and significant coefficient of gold prices (*GOLD*), used as a proxy to
567 evaluate the safe-haven properties of Bitcoin, can be used to reject **H7**. Were Bitcoin to
568 be perceived by investors as a safe haven, it would correlate positively with the price of
569 gold.

570 The yield of the three-month U.S. Treasury Bill (*R*) exerts a positive and
571 significant influence on Bitcoin demand. This result leads us to reject **H4**: long-term
572 demand for Bitcoin does not respond inversely to changes in short-term interest rates,
573 which contradicts the empirical literature on money demand (e.g., Dreger and Wolters,
574 2010; Anderson et al., 2017). If Bitcoin were demanded as money, the yield of a short-
575 term, liquid asset would represent its opportunity cost (i.e., the amount of interest lost by
576 keeping one's wealth in cash) and the sign would thus be negative. Finally, the MSCI
577 World Index (*Y*), a proxy for GDP, exercises a positive and significant influence on the
578 demand for Bitcoin: a 1% rise in *Y* increases demand by 3.9%. Even though this positive
579 relationship lends support to **H1**, the size of the coefficient does not fit in with previous
580 empirical evidence: income elasticities (increased demand for money due to a rise in
581 income) tend to range between 0.4 to 1.6 (Knell and Stix, 2005).

582 Three corollaries may be drawn from our long-run model. First, the coefficients
583 and signs of the two variables used to analyze Bitcoin from a money-demand perspective
584 (namely, a short-term interest rate and a proxy for real income) seem to question Bitcoin's
585 use as a medium of exchange, a result also found in Baur et al. (2018b). Second, the fact
586 that volatility is not a factor influencing long-term demand for Bitcoin suggests that, even
587 though Bitcoin does not seem to be demanded as a medium of exchange today, it is seen
588 to possess future utility as such. Lastly, Bitcoin is not demanded as a safe haven, as

589 suggested by its negative correlation with gold. This result coincides with that obtained
590 by Baur et al. (2018b), Klein et al. (2018) or Kristoufek, (2015).

591 5.2. Short-term Dynamics

592 In the short term, the picture differs substantially.²⁰ Five variables of our long-
593 term model do not play any significant role in the short-run demand for Bitcoin: ΔY ,
594 $\Delta BTPL$, ΔR , ΔBTV and $\Delta GOLD$. This divergence reveals that demand for Bitcoin is
595 driven by differing forces depending upon the time horizon considered. Whereas the non-
596 statistical significance of ΔY , $\Delta BTPL$, ΔR and ΔBTV leads us to reject the notion that
597 short-term demand for Bitcoin results from its utility as a currency (**H1**, **H3**, **H4** and **H5**
598 respectively), $\Delta GOLD$ suggests that Bitcoin is not demanded as safe haven in the short
599 term (**H7**).

600 Previous variations in the demand for Bitcoin (BTD) exert an economically and
601 statistically significant influence on increments today, reflecting the dynamic behavior of
602 Bitcoin demand. Nonetheless, signs vary. Whereas a 1% increase in ΔBTD_{t-1} results in
603 an 11.7% increase in the ΔBTD , a 1% increase in ΔBTD_{t-2} brings about a 6.5% decrease
604 in ΔBTD , which points to the speculative nature of Bitcoin in the short term. Intuitively,
605 the positive and significant coefficients of $\Delta BSize$ and $\Delta BSize_{t-1}$ suggest there is
606 short-term demand for Bitcoin as a medium of exchange, a result that seems to confirm
607 **H2**. Yet, as shown in the long-run model, this result may prove misleading. Again, we
608 turn to Bitcoin Days Destroyed to elucidate whether Bitcoin is demanded for transaction
609 purposes in the short term. Since ΔBTV does not affect the demand for Bitcoin, we can
610 thus conclude that the use of Bitcoin as a medium of exchange in the short term is

²⁰ It should be noted that the short-run model is in differences. Thus, the following analysis deals with increments (Δ) in the demand for Bitcoin.

611 negligible. The non-significance of the two proxies used to analyze the medium-of-
612 exchange demand for Bitcoin (ΔR and ΔY) seems to support this conclusion.

613 As shown by ΔVOL and its lags, past volatility variations influence changes in the
614 demand for Bitcoin, which reveals the significant short-term impact of volatility on
615 Bitcoin demand (**H6**). The response of Bitcoin demand to moves in volatility seems to
616 indicate that speculation is the main reason why Bitcoin is demanded in the short term.
617 This conclusion is in line with findings provided by Baek and Elbeck (2015), Baur et al.
618 (2018b) or Bouoiyour and Selmi (2015). In addition, ΔVOL , ΔVOL_{t-2} and ΔVOL_{t-4} exert
619 a negative influence on demand for Bitcoin, suggesting that price works as a reliable
620 approximation for demand: an increase in volatility leads to a decrease in the speculative
621 demand for Bitcoin. Finally, the model moves towards long-term equilibrium relatively
622 quickly: 1.4% of disequilibrium is corrected every day.

623 In a nutshell, our model strongly supports the hypothesis of Bitcoin as a
624 speculative asset, ruling out other motives for demanding Bitcoin in the short term.

625 **6. Conclusion**

626 Bitcoin has attracted a lot of attention due mainly to the drastic price surge it has
627 experienced over the last few years. This increase in prices has been accompanied by a
628 huge rise in volatility, which has fueled a debate about the financial nature of Bitcoin. In
629 this paper, we explore whether the increasing demand for Bitcoin results from its utility
630 as a medium of exchange, a speculative asset or as a safe-haven commodity. We first
631 scrutinize the economics of Bitcoin from a monetary-theory perspective, evidencing its
632 shortcomings as a currency since it fails to adequately fulfill the functions of money. In
633 addition, we theorize about the possibility of Bitcoin becoming a world reserve currency,

634 pointing out that its inelastic supply is an insurmountable obstacle in the attainment of
635 macroeconomic stability.

636 In a second part, we perform an empirical analysis of the factors influencing
637 demand for Bitcoin in order to shed light on its financial nature as a medium of exchange,
638 safe-haven commodity, or speculative asset. Our findings suggest that speculation fuels
639 the demand for Bitcoin in the short term, which seems to confirm the idea of Bitcoin as a
640 speculative vehicle. In the long term, however, speculation does not play a role in shaping
641 demand for Bitcoin, which might indicate that demand is driven by expectations about its
642 future utility as a medium of exchange.

643 The main limitation of our analysis is linked to the use of Bitcoin price as a proxy
644 for demand. Even though the justification finds support in supply and demand theory as
645 well as in previous literature, the choice of price as the dependent variable hinders the
646 comparison of our model with money demand models, which have traditionally used
647 monetary aggregates to measure the demand for money. A second limitation may be
648 found in the limited use of Bitcoin as a medium of exchange nowadays. Since Bitcoin is
649 still in the process of being monetized, the factors determining its demand might differ
650 from those of consolidated currencies. Extrapolating variables from money demand
651 literature to analyze its demand as a medium of exchange might thus produce misleading
652 results.

653 Because cryptocurrencies are still a relatively-new field of study, the years ahead
654 are expected to witness the emergence of fresh research that broadens our knowledge of
655 the field. One potential line of research might involve exploring non-volatile, supply-
656 elastic cryptocurrencies (so-called *Stable Coins*), which would help to shed light on the
657 inherent drawbacks of supply-inelastic digital forms of money like Bitcoin.

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Table 1: GJR-GARCH (1,1)

	Bitcoin (log) price
<i>Mean equation</i>	
Constant	5.012*** (30.4237)
AR(1)	1.003*** (6854.567)
<i>Variance equation</i>	
Constant	4.24E-05*** (13.4427)
u_{t-1}^2	0.375*** (20.9901)
$u_{t-1}^2 I_{t-1}$	- 0.169*** (-8.4155)
σ_{t-1}^2	0.789*** (199.3616)

The dependent variable of the mean equation is the price of Bitcoin in logarithmic form. The mean equation includes a first-order autoregressive term to eliminate autocorrelation (z-statistics in parentheses). *** denotes significance at a 1% level.

Table 2: Augmented Dickey-Fuller Test

Variables	Specification	T-Statistic	Stationary (1- α = 5%)
<i>BTD</i>	Trend and intercept, Schwarz Criterion	-2.5327	No
<i>BTS</i>	Trend and intercept, Schwarz Criterion	-6.0647***	Yes
<i>BTV</i>	Trend and intercept, Schwarz Criterion	-9.6415***	Yes
<i>BTSize</i>	Trend and intercept, Schwarz Criterion	-3.2365*	No
<i>BTPL</i>	Trend and intercept, Schwarz Criterion	-1.9718	No
<i>VOL</i>	Intercept, Schwarz Criterion	-14.2526***	Yes
<i>GOLD</i>	Trend and intercept, Schwarz Criterion	-2.6365	No
<i>R</i>	Trend and intercept, Schwarz Criterion	2.3067	No
<i>Y</i>	Trend and intercept, Schwarz Criterion	-2.5877	No

***, **, * denote statistical significance at a 1%, 5%, and 10% level respectively. All variables are introduced in logarithmic form except for *R* (the three-month U.S. Treasury Bill) and *VOL* (volatility). *BTD* represents the demand for Bitcoin; *BTS* is the supply; *BTV* is Bitcoin velocity; *BTSize* is the number of transactions per day; *BTPL* is the price level; *GOLD* is the price of gold; and *Y* is the price of the MSCI World Index.

Table 3: Results

	Model 1	Model 2	Model 3
	Cointegration-Test Model	Long-Run Equilibrium	Short-Run Dynamics
	ΔBTD	BTD	ΔBTD
$\Delta BTD(-1)$	0.1051*** (2.7258)	-	0.1169*** (3.1298)
$\Delta BTD(-2)$	-0.0323 (-0.8426)	-	-0.0658* (-1.8277)
$\Delta BTD(-5)$	0.0521** (2.2988)	-	0.0605** (2.4760)
$\Delta BTD(-6)$	0.0741*** (3.3747)	-	0.0691*** (3.2046)
ΔBTS	27.4578 (1.4280)	-	28.8601 (1.4280)
$\Delta BTS(-1)$	-28.7831 (-1.4686)	-	-25.7053 (-1.4456)
$\Delta BTSize$	0.0247*** (3.2520)	-	0.0232*** (3.4853)
$\Delta BTSize(-2)$	0.0130** (2.0610)	-	0.0146** (2.0610)
ΔVOL	-2.1936*** (-6.0263)	-	-2.0764*** (-4.6349)
$\Delta VOL(-1)$	0.7972** (2.5657)	-	0.7458** (2.0119)
$\Delta VOL(-2)$	-	-	-0.6611* (-1.8323)
$\Delta VOL(-4)$	-	-	-0.3509* (-1.9255)
$\Delta BTPL(-1)$	-0.0140*** (-3.9907)	-	-
$BTD(-1)$	-0.014*** (-3.9907)	-	-
$BTS(-1)$	0.0022 (0.0604)	-	-
$BTV(-1)$	0.0019 (0.8926)	-	-
$BTSize(-1)$	0.0112** (2.1365)	-	-
$BTPL(-1)$	0.1674*** (3.9899)	-	-
$VOL(-1)$	-0.4366*** (-3.7702)	-	-
$GOLD(-1)$	-0.0386 (-1.4798)	-	-
$R(-1)$	0.0172** (2.146)	-	-
$Y(-1)$	0.0637** (2.0576)	-	-
$\hat{e}(-1)$	-	-	-0.0141*** (-3.7566)
BTS	-	3.6913*** (6.3157)	-
BTV	-	0.0371 (1.5649)	-
$BTSize$	-	0.4956*** (4.7683)	-
$BTPL$	-	11.0127***	-

		(28.5080)	
<i>VOL</i>	-	0.8263 (0.6505)	-
<i>GOLD</i>	-	-1.1466*** (-2.6665)	-
<i>R</i>	-	0.7672*** (7.6430)	-
<i>Y</i>	-	3.9057*** (9.3936)	-
<i>C</i>	-0.0973 (-0.1874)	-69.1169*** (-9.7391)	-0.0019 (-1.1035)
F-Statistic (model)	19.4298***	13969.18***	26.6973***
Adjusted R-Squared	-	0.976	-
Breusch-Godfrey Serial Correlation LM Test (F-Stat.)	2.0457 (Not autocorrelated)	14228.93*** (Autocorrelated)	1.2257 (Not autocorrelated)
White's Heteroskedasticity Test (F-Stat.)	3.5259*** (Heteroskedastic)	87.4986*** (Heteroskedastic)	4.0716*** (Heteroskedastic)
Observations	2723	2746	2723
F-Statistic (cointegration test)	4.737	-	-
Relevant critical value (unrestricted intercept, no trend, k=8, $\alpha=1$)	4.10	-	-

T-statistics in parentheses. ***, **, * denote statistical significance at a 1%, 5%, and 10% level respectively. All variables are introduced in logarithmic form except for *R* (the yield of the three-month U.S. Treasury Bill) and *VOL* (volatility). *BTD* represents the demand for Bitcoin; *BTS* is the supply; *BTV* is Bitcoin velocity; *BTSize* is the number of transactions per day; *BTPL* is the price level; *GOLD* is the price of gold; and *Y* is the price of the MSCI World Index. The variance-covariance matrix has been estimated using the Newey-West estimator to overcome autocorrelation and heteroskedasticity issues. In models 1 and 3, the lag length has been selected using the Schwarz criterion.

Table 4: GJR-GARCH (1,1) (no weekends and holidays)

Bitcoin (log) price	
<i>Mean equation</i>	
Constant	5.143*** (33.4760)
AR(1)	1.005*** (4684.602)
<i>Variance equation</i>	
Constant	0.00015*** (15.1566)
u_{t-1}^2	0.4790*** (14.6253)
$u_{t-1}^2 I_{t-1}$	-0.2091*** (-6.1758)
σ_{t-1}^2	0.6989*** (72.54)

The dependent variable of the mean equation is the price of Bitcoin in logarithmic form. The mean equation includes a first-order autoregressive term to eliminate autocorrelation (z-statistics in parentheses). *** denotes significance at a 1% level.

Table 5: Augmented Dickey-Fuller Test (no weekends and holidays)

Variables	Specification	T-Statistic	Stationary (1- α = 5%)
<i>BTD</i>	Trend and intercept, Schwarz Criterion	-2.5218	No
<i>BTS</i>	Trend and intercept, Schwarz Criterion	-5.2894***	Yes
<i>BTV</i>	Trend and intercept, Schwarz Criterion	-9.3097***	Yes
<i>BTSsize</i>	Trend and intercept, Schwarz Criterion	-2.7777	No
<i>BTPL</i>	Trend and intercept, Schwarz Criterion	-1.9715	No
<i>VOL</i>	Intercept, Schwarz Criterion	-17.8719***	Yes
<i>GOLD</i>	Trend and intercept, Schwarz Criterion	-2.6416	No
<i>R</i>	Trend and intercept, Schwarz Criterion	2.2834	No
<i>Y</i>	Trend and intercept, Schwarz Criterion	-2.5904	No

***, **, * denote statistical significance at a 1%, 5%, and 10% level respectively. All variables are introduced in logarithmic form except for *R* (the three-month U.S. Treasury Bill) and *VOL* (volatility). *BTD* represents the demand for Bitcoin; *BTS* is the supply; *BTV* is Bitcoin velocity; *BTSsize* is the number of transactions per day; *BTPL* is the price level; *GOLD* is the price of gold; and *Y* is the price of the MSCI World Index.

Table 6: Results (no weekends and holidays)

	Model 3	Model 4	Model 5
	Cointegration-Test Model	Long-Run Equilibrium	Short-Run Dynamics
	ΔBTD	BTD	ΔBTD
$\Delta BTD(-4)$	0.0613** (2.5705)	-	0.0994*** (3.8273)
$\Delta BTS(-1)$	-	-	-19.7273* (-1.9342)
$\Delta BTS(-6)$	-	-	21.5155** (2.0015)
ΔBTV	0.0075** (2.2069)	-	-
$\Delta BTV(-1)$	-0.0102** (-1.9848)	-	-
$\Delta BTV(-2)$	-0.01074** (-2.0397)	-	-
$\Delta BTV(-3)$	-0.0122*** (-2.9031)	-	-
$\Delta BTV(-4)$	-0.0074 (-1.5891)	-	-
$\Delta BTV(-5)$	-0.0075** (-2.1175)	-	-
$\Delta BTV(-6)$	-0.0073** (-2.3208)	-	-
$\Delta BTV(-7)$	-0.0052** (-2.1757)	-	-
$\Delta BTSize$	0.026*** (2.6457)	-	0.0272*** (3.46)
$\Delta BTSize(-2)$	0.0175*** (2.6468)	-	0.0133** (1.9779)
ΔVOL	-1.3499*** (-4.5525)	-	-1.1955*** (-3.4633)
$\Delta VOL(-3)$	-	-	-0.2850* (-1.7358)
$\Delta VOL(-5)$	-	-	-0.2319* (-1.8242)
$BTD(-1)$	-0.0213*** (-4.3173)	-	-
$BTS(-1)$	0.0072 (0.1358)	-	-
$BTV(-1)$	0.0019*** (3.2287)	-	-
$BTsize(-1)$	0.0106 (1.4305)	-	-
$BTPL(-1)$	0.2273*** (3.8392)	-	-
$VOL(-1)$	-0.3776*** (-4.6154)	-	-
$GOLD(-1)$	-0.0511 (-1.3740)	-	-
$R(-1)$	0.0136 (1.0813)	-	-
$Y(-1)$	0.1001** (2.3434)	-	-
$\hat{e}(-1)$	-	-	-0.0197*** (-3.7719)
BTS	-	3.4847*** (5.51)	-
BTV	-	0.0316	-

		(1.1882)	
<i>BTSize</i>	-	0.5396*** (4.8437)	-
<i>BTPL</i>	-	10.9817*** (26.2473)	-
<i>VOL</i>	-	0.5126 (0.4595)	-
<i>GOLD</i>	-	-1.1466** (-2.4188)	-
<i>R</i>	-	0.7752*** (7.1140)	-
<i>Y</i>	-	3.9138*** (8.6031)	-
<i>C</i>	-0.4492 (-0.6755)	-66.1851*** (-8.6995)	0.0038* (1.9482)
F-Statistic (model)	12.7254***	10074***	24.2920***
Adjusted R-Squared	-	0.9764	-
Breusch-Godfrey Serial Correlation LM Test (F-Stat.)	5.1449*** (Autocorrelated)	7494.29*** (Autocorrelated)	7.6501*** (Autocorrelated)
White's Heteroskedasticity Test (F-Stat.)	3.2837*** (Heteroskedastic)	58.8014*** (Heteroskedastic)	2.5184*** (Heteroskedastic)
Observations	1938	1960	1936
F-Statistic (cointegration test)	6.7130	-	-
Relevant critical value (unrestricted intercept, no trend, k=8, $\alpha=1$)	4.10	-	-

T-statistics in parentheses. ***, **, * denote statistical significance at a 1%, 5%, and 10% level respectively. The variance-covariance matrix has been estimated using the Newey-West estimator to overcome autocorrelation and heteroskedasticity issues. The lag length has been selected using the Schwarz criterion.

Table 7: Long-Run Equilibrium Model (Period 8/17/2010 – 12/17/2017)

	<i>BTD</i>
<i>BTS</i>	3.7566*** (6.27)
<i>BTV</i>	0.03167 (1.5011)
<i>BTSize</i>	0.4822*** (4.5438)
<i>BTPL</i>	11.009*** (28.0235)
<i>VOL</i>	0.8467 (0.6631)
<i>GOLD</i>	-1.1377*** (-2.6213)
<i>R</i>	0.7598*** (7.0224)
<i>Y</i>	3.9025*** (9.2442)
<i>C</i>	-70.0771*** (-9.7103)
F-Statistic (model)	12695.64***
Adjusted R-Squared	0.974364
Breusch-Godfrey Serial Correlation LM Test (F-Stat.)	14358.35*** (Autocorrelated)
White's Heteroskedasticity Test (F-Stat.)	86.6106*** (Heteroskedastic)
Observations	2673

T-statistics in parentheses. ***, **, * denote statistical significance at a 1%, 5%, and 10% level respectively. The variance-covariance matrix has been estimated using the Newey-West estimator to overcome autocorrelation and heteroskedasticity issues

Figure 1 – Interaction between supply and demand in Bitcoin markets

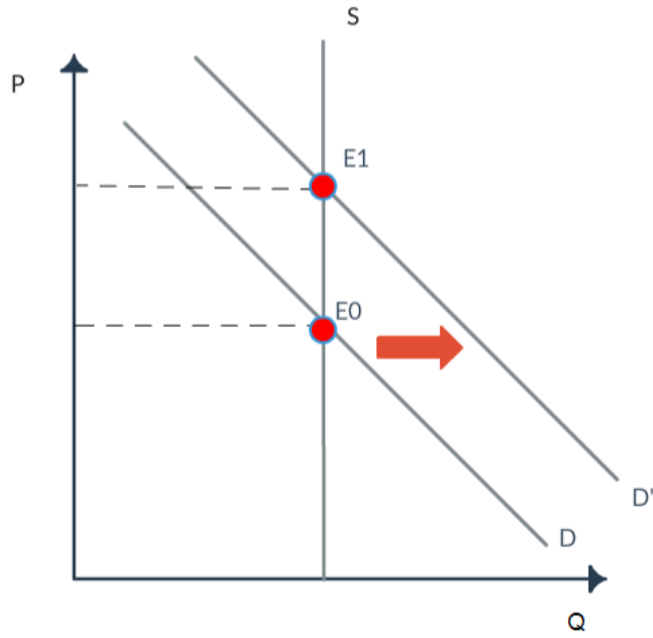


Figure 2 – Recursive coefficients

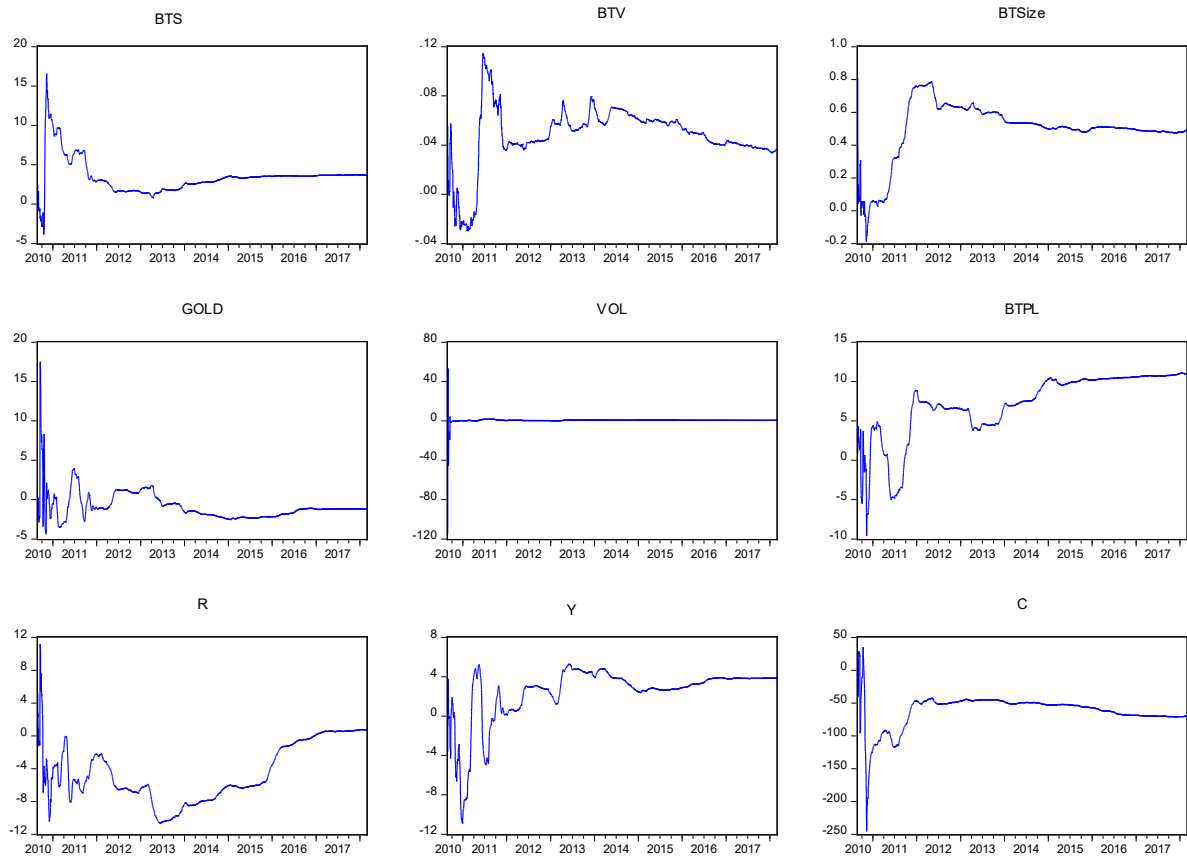


Figure 3 – Recursive p-values

